



COMPANY PROFILE



MORE THAN EXPECTED

Version 1.0 - 2023

CONTENT

01 Introduction

- Information
- Journey of Ti Group

02 Business Fields

- IT Services
- IT Solutions
- IT Equipment

03 Customers & Projects

04 Other Information



INTRODUCTION



Ti Group Technology Company Limited

Ho Chi Minh City: 27 Nguyen Huu Tho, Tan Hung Ward, District 7

Hanoi: A48TT17, Van Quan - Yen Phuc Urban Area, Phuc La Ward, Ha Dong District

SUPPORT OMNI CHANNEL (24/7)



Hotline

(028)99999068



Email

support@tigroupvn.com



Website

www.tigroupvn.com





Journey of Ti Group

Ti Group embarked on its journey by providing IT equipment such as servers, components, network devices, and video conferencing solutions. Through strategic partnerships and continuous accumulation of experience and knowledge, Ti Group expanded its services to include Cloud Server solutions and optimized network systems for enterprises.

We have successfully implemented comprehensive network projects, including SD-WAN systems, CCTV, and Wi-Fi for buildings, as well as provided data storage packages on Cloud servers and configured entire server room systems for numerous businesses and factories (please refer to our project portfolio for more details).

To deliver value and the best experiences to our customers, we are dedicated to continuous learning and enhancing our services and solutions. Working with passion and responsibility has always been our guiding principle throughout our journey.





BUSINESS FIELDS



BUSINESS FIELDS

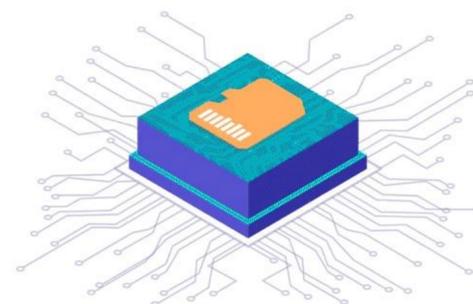
IT Service:

- Cloud Service
- Internet Service



IT Equipment:

- Server (including components), Storage (SAN, NAS)
- CCTV, Wi-Fi
- Network equipments (Firewall, Switch, UPS, Rack,...)
- Video conferencing equipment



IT Solution:

- Network Optimization
- SD-WAN Solutions





IT SERVICES





CLOUD SERVICE

Ti Cloud Service:

- Ti Cloud Server: Provides cloud server solutions.
- Ti Cloud Backup (VEEAM): Offers backup services for data protection.

Strengths:

- Highly Available and Scalable System: Our system is designed with high availability (HA) to ensure continuous uptime, stability, and easy scalability.
- Cutting-Edge Technology: Our Cloud Server is built on leading cloud computing technology, OpenStack, and utilizes distributed storage system Ceph.
- Modern and Specialized Hardware: We use reliable hardware from reputable brands such as Dell, HPE, Cisco, Samsung, etc.
- Robust IT Infrastructure: Our IT infrastructure is distributed across Tier-3 standard data centers in Vietnam, including Viettel IDC, VNPT IDC, and CMC IDC.
- High Uptime: We guarantee 99.9% uptime to ensure stable production and business operations.





TI CLOUD SERVER



OPERATING SYSTEMS

Our services support various operating systems, including but not limited to: Windows Server, Ubuntu, Linux, CentOS.



MANAGEMENT

A user-friendly and intuitive management portal, fully integrated with features such as VM initializing, editing, deleting, changing the configurations,...



SCALE

Easily upgrade/downgrade VMs to meet customer needs, effectively using virtual machine resources.



MONITORING

We provide an online monitoring interface that displays real-time VM status, including CPU usage, RAM, IOPS, and network usage. Customers can monitor VM performance and adjust configurations accordingly.



ADVANCED FIREWALL

We integrate Layer 3 and 4 firewalls into the system as per customer requirements.



BACKUP/SNAPSHOT

The backup feature is integrated into the management interface, and the system automatically backs up customer servers based on daily, weekly, or monthly configurations+C23.



LOAD BALANCER

We utilize HAProxy for load balancing, allowing customers to add additional VMs and connections.



VPN

We offer diverse connectivity options, including VPN Site-to-Site, Client-to-Site, leased lines, MPLS, etc., ensuring maximum security on the system.



TI CLOUD BACKUP (VEEAM)



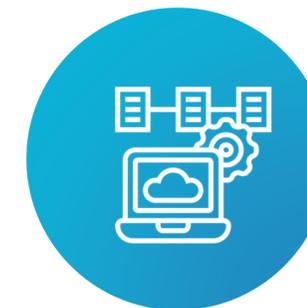
SECURITY

We enhance security measures to protect against viruses and ransomware.



COST SAVINGS

Our services eliminate the need for significant upfront infrastructure investments and operational costs.



HIGH READINESS

We ensure data system resilience with DR site backup, enabling proactive response in any situation.



FLEXIBILITY

Automatic scheduled backups, rapid resource scaling, and the ability to choose partial or full system backups offer flexibility.



MULTI-PLATFORM SUPPORT

Backup and restore services are available for various platforms, including Windows, Linux, MacOS, virtualized servers (ESXI, Hyper-V), and specific software like MS SQL, Exchange, MySQL, and K8S.

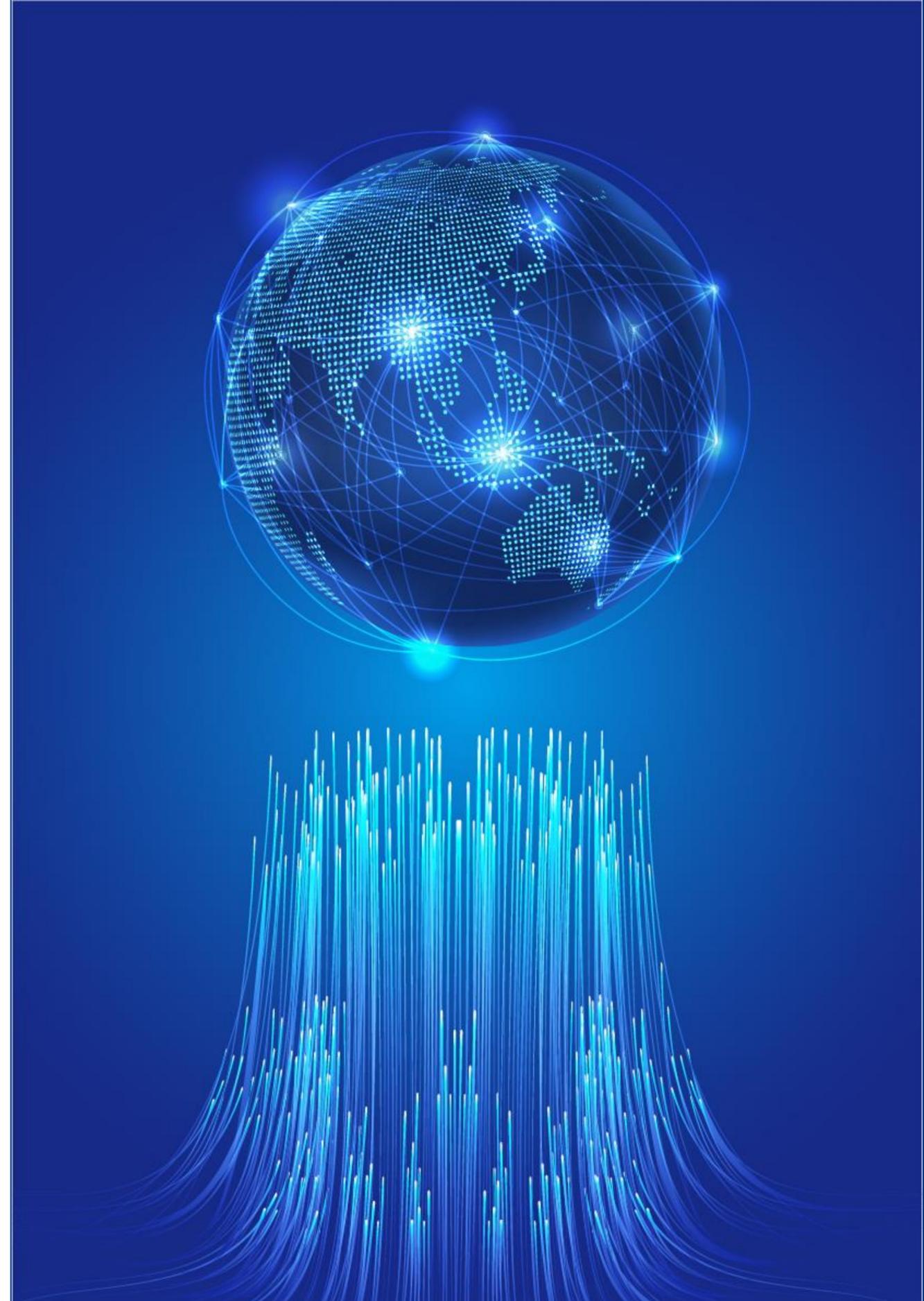


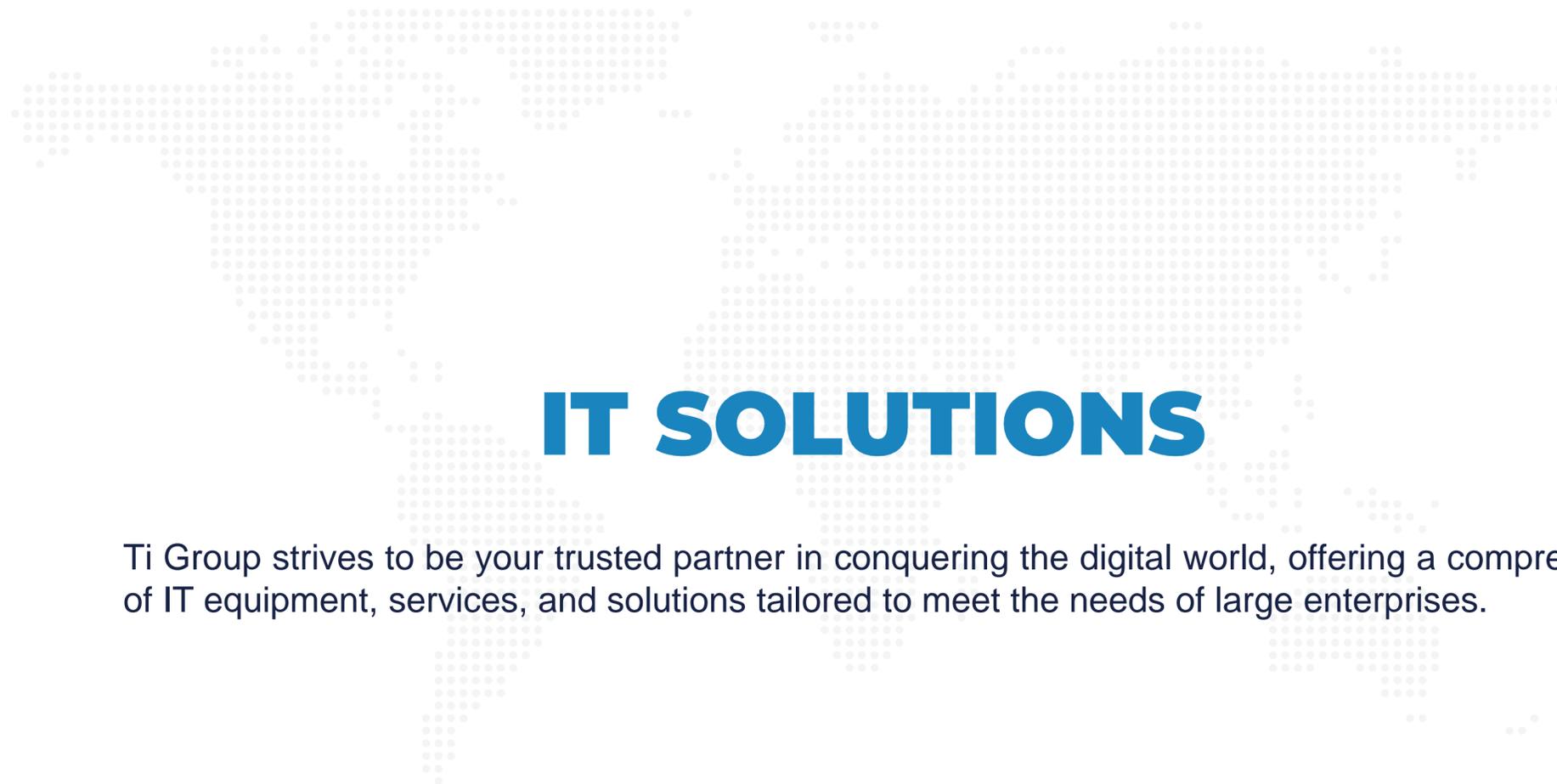
INTERNET SERVICE

Collaboration with ISPs: Ti Group collaborates with major ISPs (CMC, VNPT, Netnam, etc.) and combines SD-WAN solutions to establish a stable and cost-effective data transmission network for customers.

OTHER SERVICES:

- Leased Line Internet
- FTTH
- Metronet/ MPLS





IT SOLUTIONS

Ti Group strives to be your trusted partner in conquering the digital world, offering a comprehensive range of IT equipment, services, and solutions tailored to meet the needs of large enterprises.





OPTIMIZING SYSTEMS



Provide streamlined system consulting and centralized management.



Deployment and configuration of network systems and server rooms.



LAN and WAN network deployment, cable management.

SD-WAN SOLUTIONS

- Solution consultation.
- FTTH and Internet leased line deployment.
- SD-WAN equipment rental.
- System configuration and monitoring.



IT EQUIPMENT

Ti Group offers a wide range of IT equipment from leading global brands for sale and rental. Our enthusiastic and experienced staff continuously enhance their expertise to provide the best products and experiences for our customers.



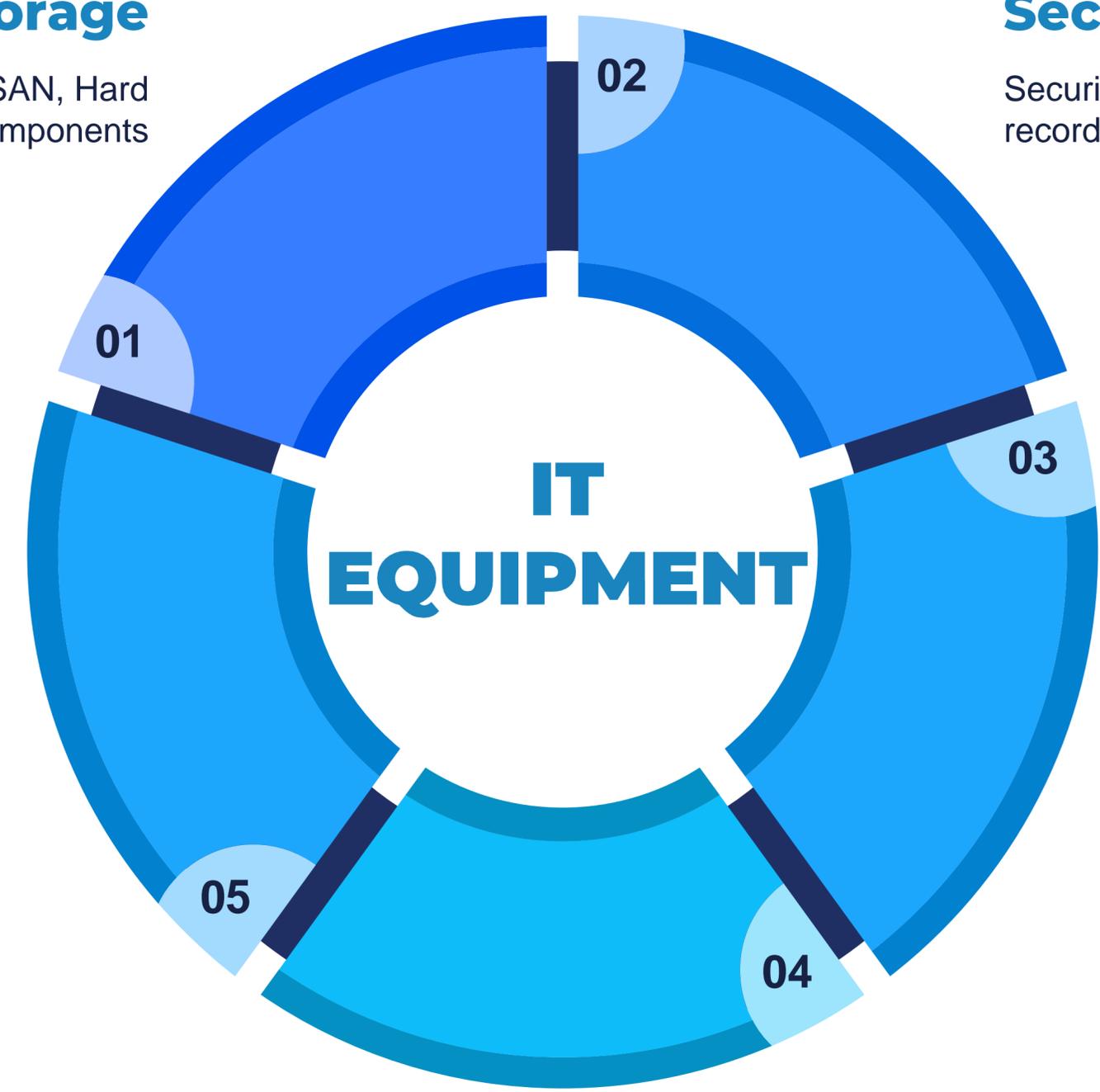


Server, storage

Server systems, NAS, SAN, Hard drives and components

Security

Security and CCTV equipment, Camera equipment, recorders, and monitoring screens.



Video conferencing equipment

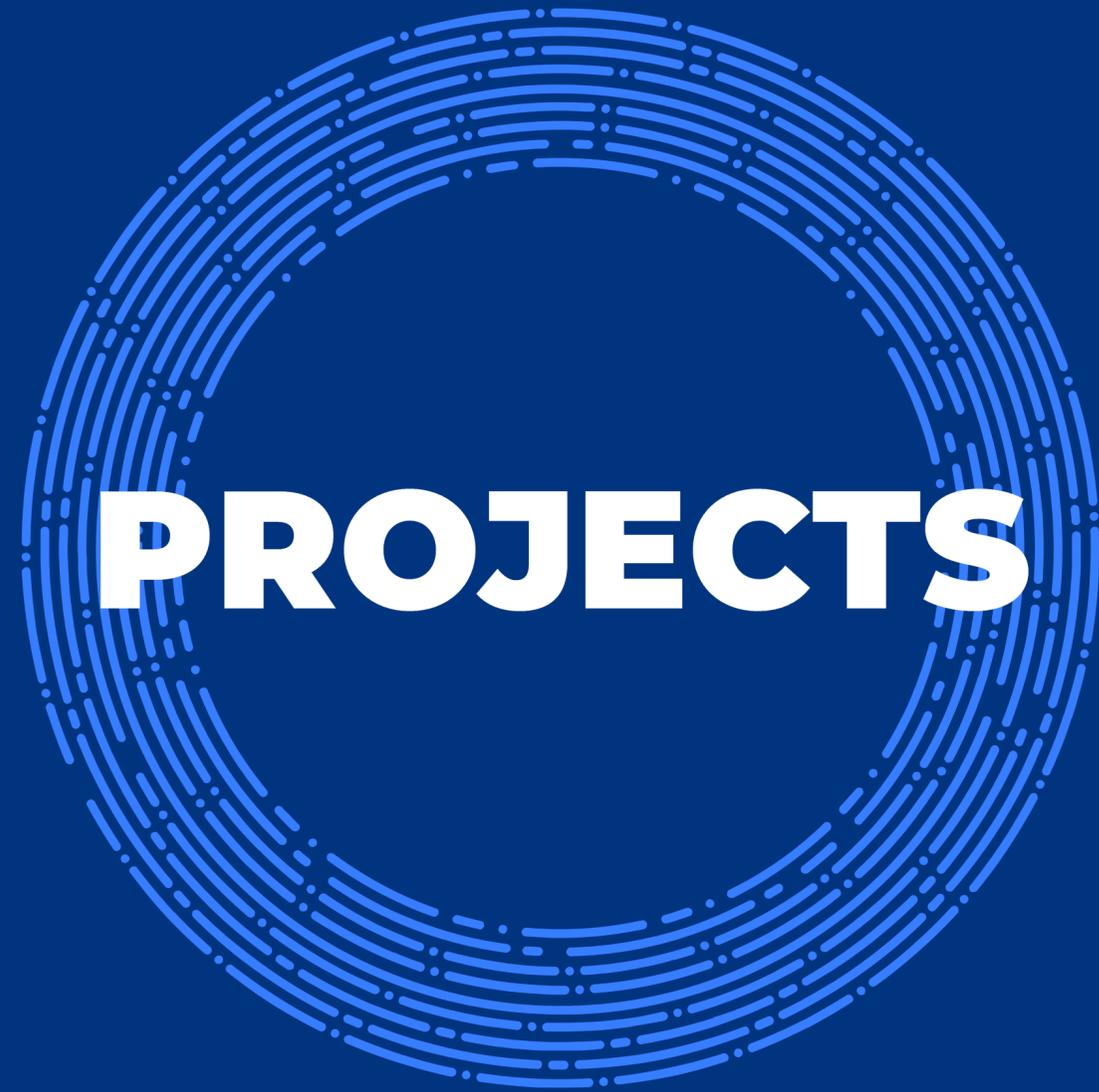
Video conference, Zoom/ MS Team licenses

Wi-Fi

Access point equipment, controllers, ...

Network equipment

Switch, UPS, rack cabinet, ...



PROJECTS



SIGNIFICANT CUSTOMERS





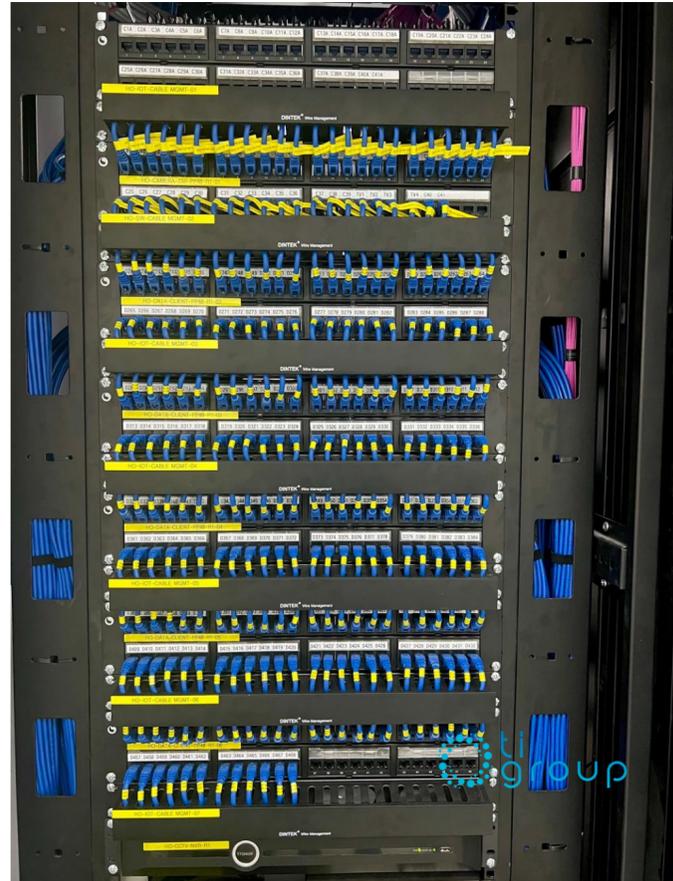
BUYMED (thuocsi.vn), a leading startup in the healthcare and medical services (Health-Tech) sector.

Results:

Within **4 weeks**, **Ti Group** completed the server room system at the headquarters, including:

- **Wi-Fi system**, **NETGEAR switches** serving 500 simultaneous users.
- Checkpoint **firewall**, **DELL Azure AD server**, **NORDEN CCTV**.
- **UPS** for all devices.
- Deployment of **high-speed internet connections** from the top 3 Vietnamese network providers.

The system is scalable and easily upgradable to support the future growth of BUYMED's business.






HCMC, August 11th, 2023
 Attn: Mr. Tu Nguyen – CEO
TI GROUP TECHNOLOGY CO., LTD
 27 Nguyen Huu Tho Str., Tan Hung Ward, District 7, HCMC

Dear Ti Group Contractor,

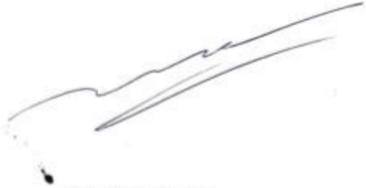
Ti Group has successfully delivered the contract to design and build our Network Systems at our new office on the 8th floor, Vincom Center, 72 Le Thanh Ton Str., Ben Nghe Ward, District 1, HCMC.

We appreciate Ti Group's professionalism and expertise. Although there are quite urgent requirements to complete the network infrastructure and have to provide a large amount of network equipment for our new office.

Ti Group still has provided the most optimal solutions, promptly meeting the urgent schedule while still ensuring good quality as we requested.

Thank you once again for all of your efforts and look forward to cooperating with Ti Group in the future.

Yours sincerely,



Dang Minh Tuan
 Director of Controllorship

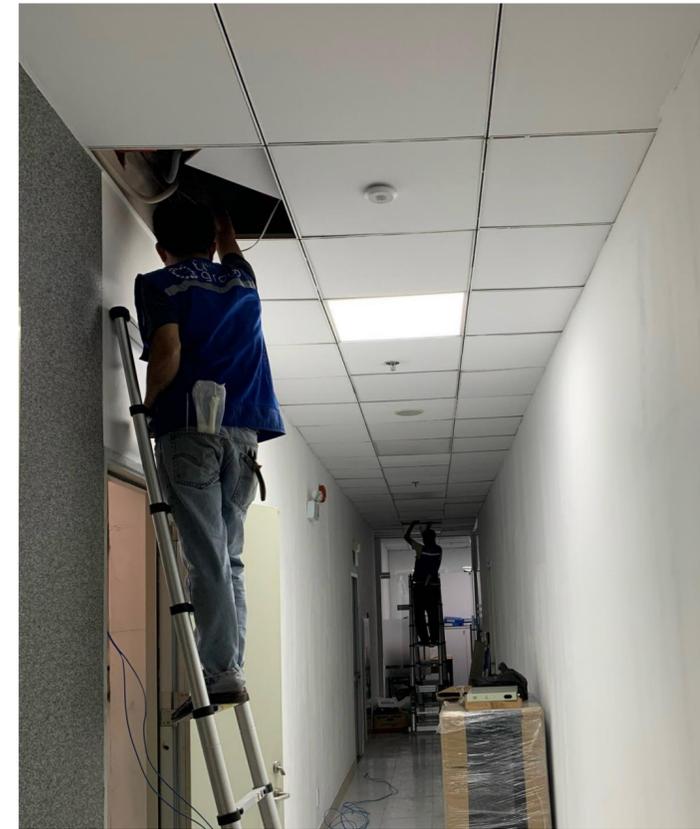
ALDO

ALDO is a conglomerate specializing in high-quality footwear and accessories, with over 1,800 stores in 80 countries worldwide, including Vietnam.

Results:

- In **one year** of serving ALDO, Ti Group:
- Deployed the **Ticloud server** infrastructure for the Odoo **ERP** system.
- Implemented the Tifone cloud call center to handle unlimited calls and call management.
- Provided **internet connectivity** and IT equipment for the operation of 40 stores nationwide.
- Implemented **ELV, Wi-Fi, and CCTV systems** for ALDO's warehouse.

The flexible configuration of the **TiCloud** system easily accommodates seasonal sales, significantly **reducing annual hardware procurement** and **repair costs**.



THANK YOU LETTER

ALDO NHA THAI JOINT STOCK COMPANY

September, 19th, 2023

Attn: Mr. Tu Nguyen – CEO
TI GROUP TECHNOLOGY CO., LTD
27 Nguyen Huu Tho Str., Tan Hung Ward, District 7, HCMC

Dear Ti Group,

On behalf of Aldo, it is my pleasure to recommend Ti Group for their outstanding and professional performance regarding the Aldo Warehouse project.

I wish to extend a big thanks to Ti Group for your commendable work in consulting, designing, and implementing ELV, Wi-Fi, CCTV systems and project management of Aldo's warehouse in Ho Chi Minh, Vietnam.

And besides that, with the ability to deploy many different project locations, Ti Group has deployed the entire internet channel, Cloud Infrastructure and the entire IT equipment system to serve the operations of Aldo's store chain nationwide.

I especially appreciate your adaptability to our challenging requirements from the beginning and your high-quality standard of work.

Again, I strongly recommend your services and would be pleased to work with you on any future projects. Wishing you a very successful business journey ahead.

Sincerely,

WEBER MARK DOUGLAS
Business Unit Head of ALDO Vietnam



ONPOINT (onpoint.vn) - the leading e-commerce enabler service provider in Southeast Asia.

Results:

- **Ti Group** completed the network system and installation of equipment for the entire system within the scheduled 2 weeks, including:
- **Hikvision CCTV** system for the entire office block.
- **Aruba Wi-Fi** system with centralized management, supporting 2500 simultaneous access devices across 4 floors.
- **FortiGate 400E Series** firewall, **Cisco** and **Aruba** switches.
- **Main and auxiliary rack** systems.

The system has high availability to ensure continuous operation.



WHAT'S THE CLIENT SAY?

“I just want to say what a great pleasure it’s been working with your team at Ti Group. Your professional staff worked collaboratively and communicated well with our staff to reach our common goal of successful results. I want to thank you for all your hard work and your working style is so logical and methodical. Whenever we got the issues, the whole team quickly understood the project's problems and came up with extremely optimal solutions to implement the project in the fastest time and at the lowest cost. We completely appreciate that. Looking forward to more such opportunities”.

IT Network Onpoint

DREAMPLEX is the first **coworking space** in Vietnam, providing workspace solutions for **multinational companies**.

Result:

Over the course of **3 years** serving Dreamplex, Ti Group has:

- Deployed **Internet Leased Line** channels and provided **SD-WAN** Peplink 380 and 380X systems for data connectivity in office buildings.
- Provided and configured **Aruba Wi-Fi** systems at Dreamplex buildings on Ngo Quang Huy and Nguyen Trung Ngan, Ho Chi Minh City.
- Provided Ti Cloud server services.

Achieved a 50% cost savings on internet expenses and implemented a highly available infrastructure, **resulting in minimal internet disruptions**. The **SD-WAN** solution automatically adjusts bandwidth between branches to optimize internet speed.



WHAT'S THE CLIENT SAY?

“It is truly the right choice to choose to work with the Ti Group Team who always focus on customer needs and how to provide the most optimal and cost-effective solutions for customers is what I feel after working with Ti Group Team for more than 3 years. With its professionalism, thoroughness, and dedication, many collaborative projects with the Ti Group Team have been successfully completed, including providing and configuring the Aruba Wi-Fi system at the Ngo Quang Huy and Nguyen Trung Ngan Dreamplex buildings; saving Internet costs, design the High-Availability infrastructure so the problem of Internet interruption is almost non-existent,... All of these have helped our business a lot. We do not hesitate to recommend Ti Group to potential companies looking for a reliable and qualified Contractor to take care of the entire field of design and building Network Systems”.

IT Director Dreamplex



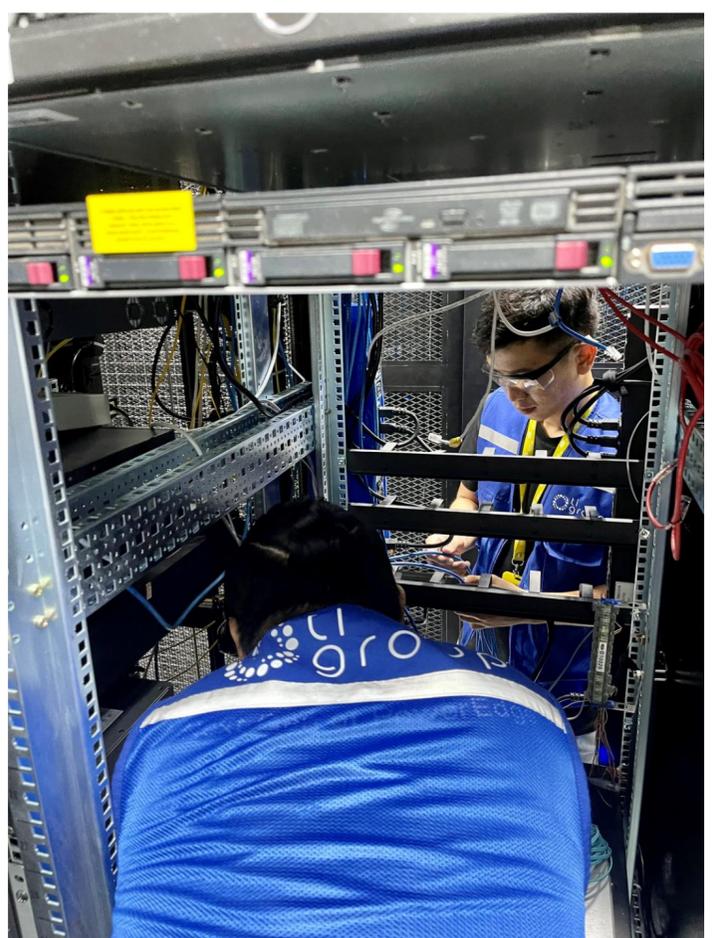
   **TRUNG**
   **THUY**
   **GROUP**

TRUNG THUY GROUP (TTG) is one of the leading high-end real estate developers in Vietnam.

Result:
 Within a **2-week** timeframe, **Ti Group** successfully deployed and completed the network infrastructure, incorporating the following elements:

- Implementation of an **Internet Leased Line** communication channel.
- Leasing of **SD-WAN** Peplink 380X and max 700 system configuration devices at three offices in HCM, Hanoi, and Da Nang.
- Network system configuration, including the establishment of a WiFi system for user access.

High-speed internet infrastructure enabling swift access to AWS cloud servers. **The automatic bandwidth adjustment** among branches optimizes internet speed through **SD-WAN** solution.



WHAT'S THE CLIENT SAY?

I appreciate your involvement in this project. With the professional engineer team and highly specialized consultants focusing on customer needs, completing the deployment of network infrastructure and installation of equipment at three offices in HCM, Hanoi, and Danang within two weeks. Congratulations on your good work!!!!

IT Network Trung Thuy Group

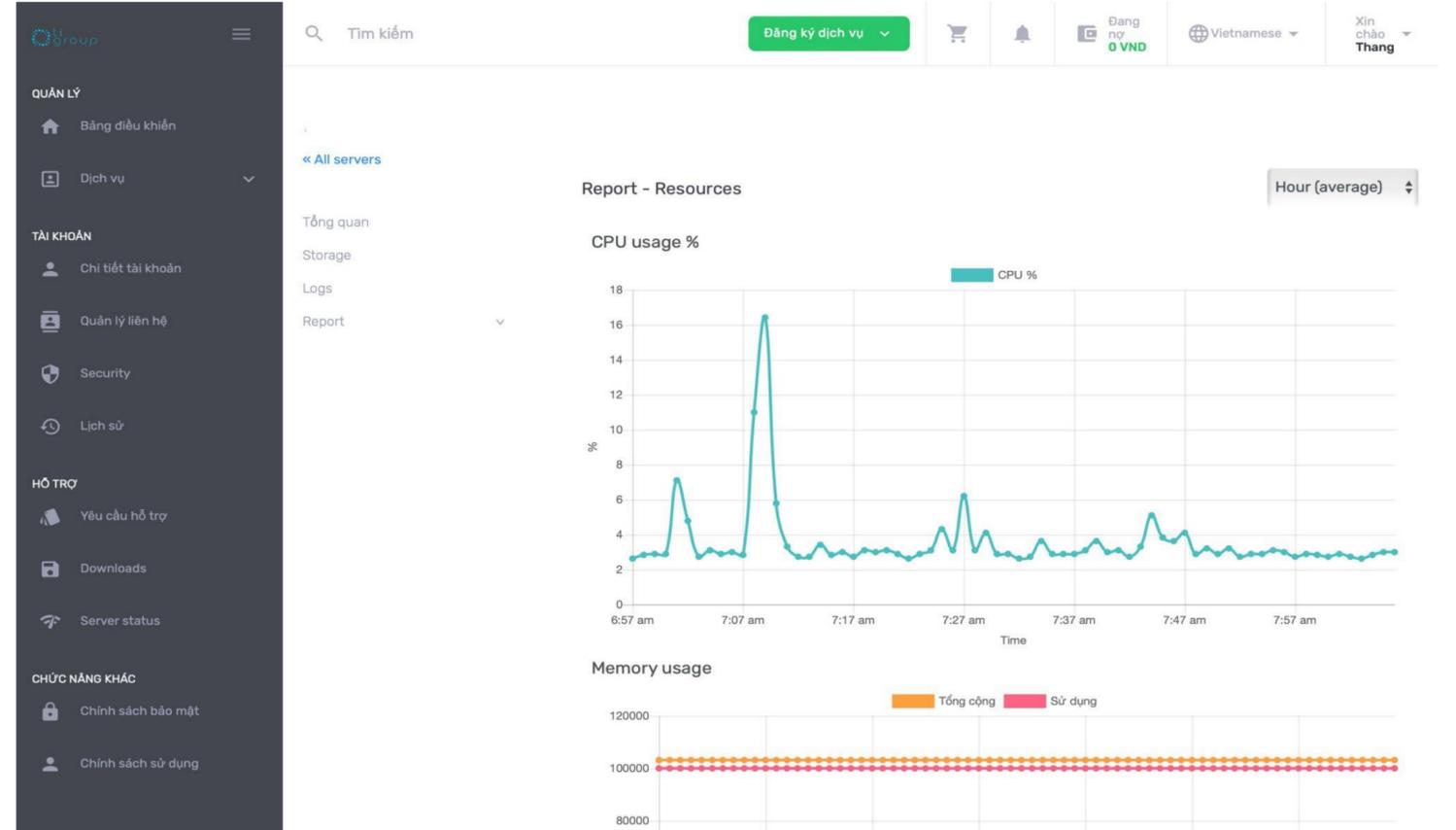
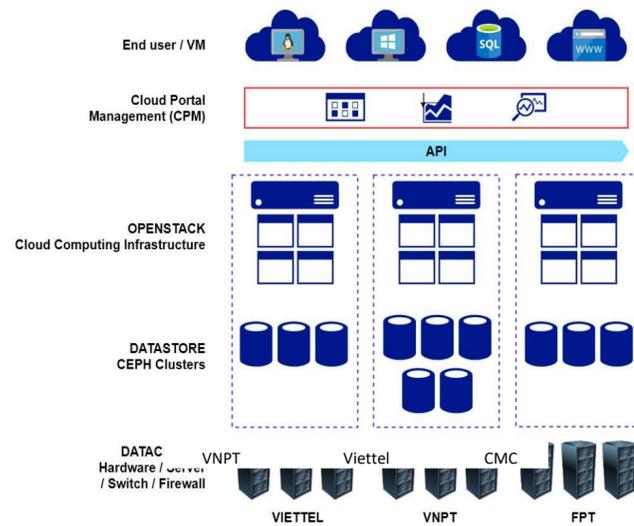


PHUC LOC THO is the largest broken rice (cơm tấm) brand in Vietnam. With its first store opening in 2005, Phuc Loc Tho currently has **44 branches** nationwide.

Result:

During over **3 years** of serving PHUC LOC THO, Ti Group has:

- Implemented an **FTTH network** at all 44 branches nationwide.
 - Managed sales data, accounting data, and HR software on the Ti Cloud server infrastructure, with secure backups provided by **Ti Cloud Backup using Veeam**.
- The TiCloud infrastructure is **easily upgradable and expandable**, and the Ti Cloud Backup service ensures continuous **data backup for immediate restoration** in case of any issues. The FTTH service reduced costs by **20%** compared to the previous service provider.



WHAT'S THE CLIENT SAY?

I would like to thank Ti Group for providing good solutions and services stability.

After more than 3 years of working with Ti Group, there is really nothing more satisfying than when the team has solved the problem of the Internet system and sales data management at stores nationwide. With enthusiastic and professional support, Phuc Loc Tho feels even more secure when working with Ti Group. Sincerely thanks once again.

IT Network Phuc Loc Tho

SUPERNET is a provider of broadband internet services, dedicated channels, cloud computing, and system management for communication services.

Results:

During more than **3 years of collaboration** with SUPERNET, Ti Group has provided the following network infrastructure equipment:

- Raisecom switches, Dell servers, Hyundai UPS, and Fortinet firewalls.
- Deployed a VoicelP telephone system.

Provided competitive pricing and **on-site installation support** for Network equipment based on customer requirements.

Attn: Ms. Ha Nguyen
TI GROUP TECHNOLOGY CO.,LTD
27 Nguyen Huu Tho Str., Tan Hung Ward, District 7, HCMC

親愛的 Ti Group,

首先, 我謹代表越南 Creative Communications 股份公司感謝貴公司優質服務提供 UPS, 交換機, 硬碟等網路設備。公平價格和技術支援, 使我們與貴公司的合作成為令人滿意的體驗。

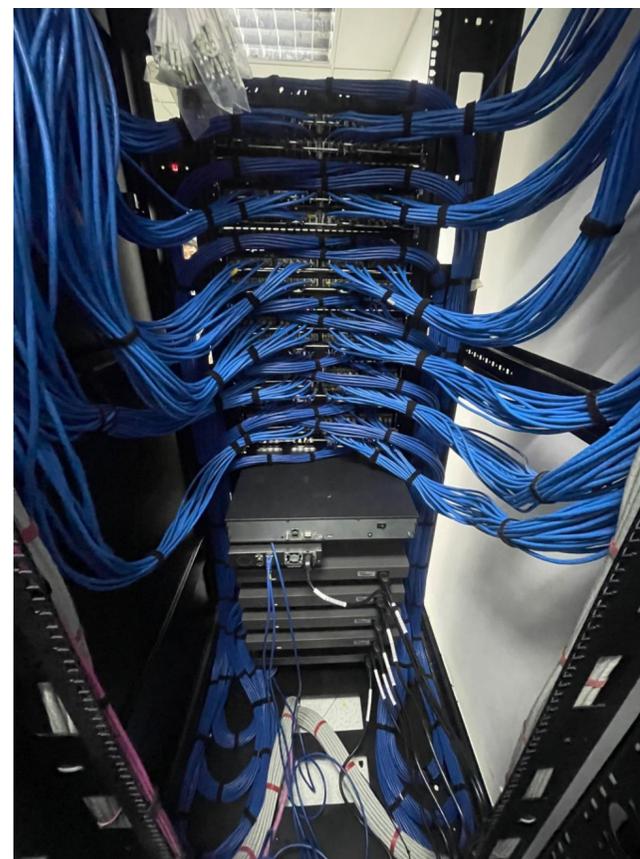
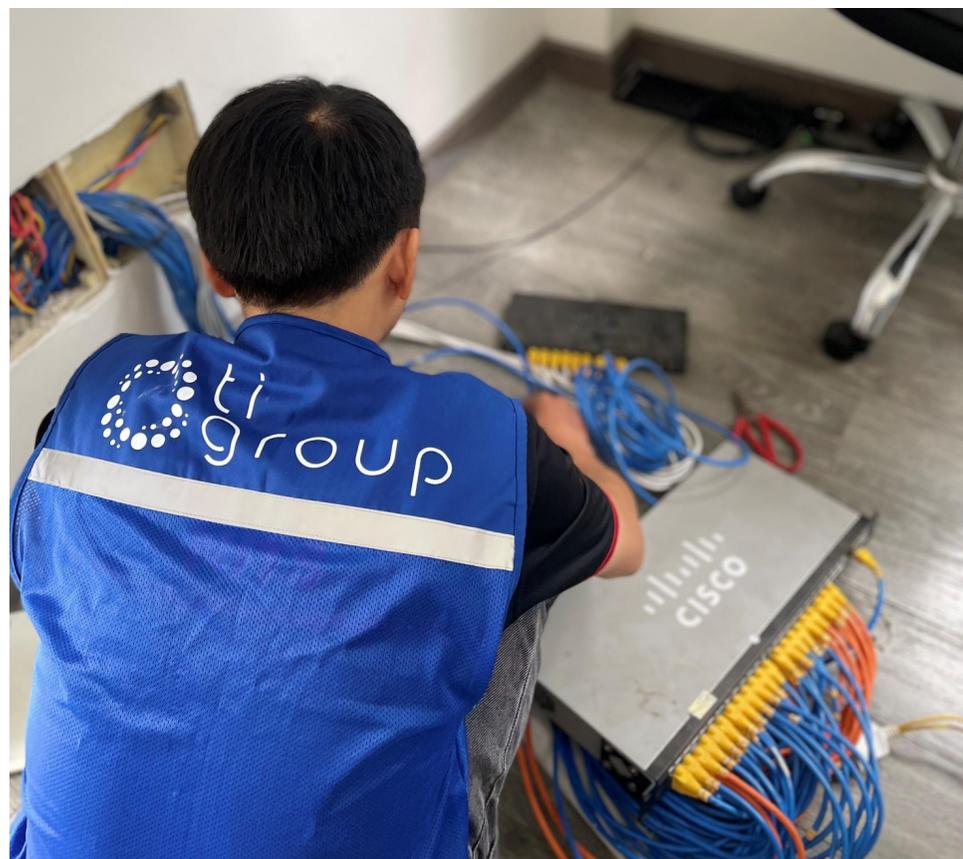
希望未來能建立更多成效且持久的合作關係。

Regards,
Herrick Tam
Chief Operation Officer

*Creative Communication Vietnam Joint Stock Company
(Vietnamese Company Name: Công ty Cổ Phần Sáng Tạo Truyền
Thông Việt Nam)
HCMC: Unit 115, Saigon Trade Center, 37 Ton Duc Thang, District 1,
Ho Chi Minh City, Vietnam*

*HANOI: 4th Floor, IC Tower, 82 Duy Tan Str., Dich Vong Hau Ward,
Cau Giay Dist., Ha Noi, Vietnam*

*IXP, ISP, OSP license number 270-GP-GVT
Tel: [+84 \(028\) 39104703](tel:+84(028)39104703), Fax: [+84 \(028\) 39104702](tel:+84(028)39104702),
website: www.supernet.vn*





OTHER INFORMATION



Consultation and Design



Contract signing



Goods transportation



Post-Sales Support and Customer Care



Sign-off on Acceptance



Project completion



Project deployment

Purchasing Process



FAQ



Does Ti Group provide deployment services in provinces?

- ✓ Yes, Ti Group accepts project deployments in provinces throughout the country.
- ✓ Please schedule a consultation with our sales department for the best support.

What is Ti Group's warranty policy?

- ✓ Equipment is warranted according to the manufacturer's standards. The warranty service centers are located in different regions:
- ✓ **Southern warranty center:** 27 Nguyen Huu Tho, Tan Hung Ward, District 7, Ho Chi Minh City.
- ✓ **Northern warranty center:** 81B Vu Ngoc Phan, Dong Da District, Hanoi.
- ✓ Additionally, Ti Group offers on-site warranty packages based on customer needs.

What is Ti Group's payment policy?

- ✓ Specific payment policies for equipment and services are provided in the quotation sent to customers.



FAQ



What are Ti Group's strengths in network project deployment?

- ✓ Extensive experience in large-scale office, factory, and warehouse projects.
- ✓ Cost optimization.
- ✓ Flexible payment options.
- ✓ Priority on available goods.
- ✓ On-site warranty packages.
- ✓ Equipment rental during the waiting period.



Does Ti Group provide product demos before purchase?

- ✓ Ti Group supports demos for the following solutions:
 - Ti Cloud
 - Video conference solution
- ✓ For testing other equipment/services, please contact our sales department for assistance.



Contacting Ti Group

- ✓ **Hotline:** 028 99999 068
- ✓ **Email:** sales@tigroupvn.com
- ✓ **Mobile/Zalo/Viber:** 0913 11 15 19



TI GROUP

Ho Chi Minh City Office

Branch 1: No. 27 Nguyen Huu Tho Street, Tan Hung Ward, District 7, Ho Chi Minh City.

Branch 2: No. 512 Nguyen Xien Street, Long Thanh My Ward, District 9, Ho Chi Minh City.

Hanoi Office

Office: 81B Vu Ngoc Phan, Dong Da District, Hanoi.

Hotline: (028) 99999 068

Email: support@tigroupvn.com

Website: <https://tigroupvn.com/>

